



Hahn

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HI-SPOTS



Most of us by now have been introduced in some way to our new IBM computer. We'd like to tell you a little more about it and introduce you to some of the people who are working in the data processing area.

Mr. James Keller, Director of Marketing, who has had a lot of experience in the computer field, heads up a group of people here at Hahn who are writing programs and preparing our manual information processes for computer application.

In the Manufacturing and Accounting areas, Mr. Wayne Pokomey, our Controller, is writing programs, and is currently working on a Labor Reporting System. In the Material Control area, Mr. Jim Riney, Manager of Inventory Control, is writing programs regarding Service Parts, Shipments, and various other inventory control systems. Mr. Leamon Williams, Director of Materials, is writing programs related to Production Planning including plant scheduling, performance reports and others. Ms. Mae Chinn, Assistant to Jack Hahn, is writing programs for the Personnel & Labor Relations areas including seniority listings and employee master files. In the Marketing area, Mr. Jim Niemeier is writing programs regarding marketing forecasts, gross margins, product pricing, etc. Mr. James Keller, previously mentioned, and Mr. Carroll Herrenbruck, Treasurer, are preparing plans for programs regarding long range planning for the Company.

Pictured from left to right are Mae Chinn, Jim Niemeier, Jim Riney, Wayne Pokorney, and Leamon Williams. Jim Keller and Carroll Herrenbruck were not available at the time pictures were taken.

PROMOTIONS



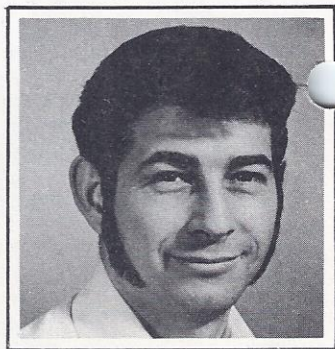
Hubert Clark, formerly Purchasing Supervisor, has been promoted to the position of Manager of Purchasing. Bob Werne resigned to take other employment. Hubert received a B.S. Degree in Business from U of E in 1968. He joined Hahn as a buyer in 1968 and was promoted to Purchasing Supervisor in 1971.

Shirley Jourdan has been promoted to the position of Cost Accounting Supervisor, responsible for the Cost Accounting function. Duties include the calculation of standard costs on parts and units. Shirley has been with Hahn for eleven years in various Accounting positions.



Margaret Adams has been promoted to the position of Customer Service Supervisor of the Turf Products Division, responsible for Order Entry, exports and the liaison effort between sales, production and shipping and the Turf Distributors. Margaret started at Hahn twelve years ago and was most recently secretary to the Marketing Manager of the Turf Products Division.

John Virgin, who was formerly a leadman in welding, department 2, was recently promoted to the position of Foreman in department 2.

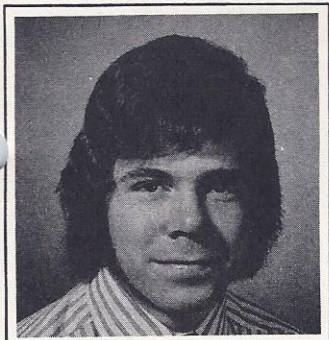


Renee Vickers has been promoted to the position of Customer Service Supervisor for the Ag Products Division, responsible for Order Entry and working with production and shipping to see that the requirements of the 50 Ag Distributors are met. She joined Hahn five and one half years ago and most recently was secretary to the Marketing Manager of the Ag Products Division.

NEW EMPLOYEES



Since January 1st, we have hired
61 new people in the plant...
...Welcome to All...



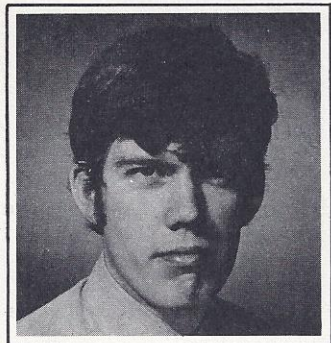
Don Berning recently came to the Company as a Layout Draftsman in the Engineering department. He graduated from North High School and has an Associate Degree in Mechanical Design Engineering from Oklahoma State.

Karen Kruse recently joined Hahn in the Material Control department. She graduated from Ft. Branch High School and attended University of Evansville studying Art & Journalism.



Mona Springer joined Hahn in the Data Processing department as a Key Punch Operator. She graduated from Central High School and received her IBM training from General Electric in Louisville, Ky.

Angela Bartley recently joined the Company in the Cost Accounting department, reporting to Shirley Jourdan. She is a graduate of Dale High School, and attended U of E taking Accounting courses.



Albert Wallace, formerly with the Babcock & Wilcox company, joined the Company as an Industrial Engineer, reporting to John Stockton. He graduated from North High School and received an Associate Degree in Mechanical Engineering from U of E.

management memo

As most of you already know, we recently discovered that a theft had occurred in our plant and that several thousand dollars in equipment and supplies were stolen. Fortunately, we have been able to recover approximately \$5,000 worth of the goods which were taken.

The incident was brought to our attention by a few loyal employees who observed things happening which aroused their suspicions. All of us owe a great deal of appreciation and thanks to these employees whose loyalty and integrity helped to save the Company from losing at least \$5,000 this year.

We know that they will continue to support us and we ask that each and every Hahn employee work with us to prevent this sort of thing from happening again. It is in the best interest of us all to stop anyone from taking what we have jointly worked so hard to build.

From Kenneth "Jack" Hahn, Executive
Vice President and General Manager

HAHN EMPLOYEE OF THE MONTH

Many times we have received compliments about Dottie from various people and recently one individual wrote a letter of his appreciation to the President of our company and we would like to pass it on to you.....

"This morning, in a vain attempt to locate the manufacturer of a certain tree harvester in your area, I spoke with your receptionist, and this, I assure you, made my day! Your receptionist was prompt, courteous, and assisted me above and beyond the requirements of her position. She offered to call several other companies in order to locate the product I was in search of, and in fact did make these calls. Although I did not find the information I sought, I was delighted to have spoken with such a warm, and friendly person. If your entire



company is made up of people who are this courteous and willing to help those who are not even your customers, I expect to see your company going very far in the business world!"

On behalf of the Company, Thank You Dottie, for doing such a fine job of creating good will for our company. We all know that it is a pleasure to speak with you not only on the phone but in person as well.

buy'n' r sellin'

For Sale

1970 Monte Carlo. "A Real Cream Puff" in good condition. Contact Gary Snow, Dept 5B.

Wanted

Vega GT, Contact Steve Simmons, Mail Department.

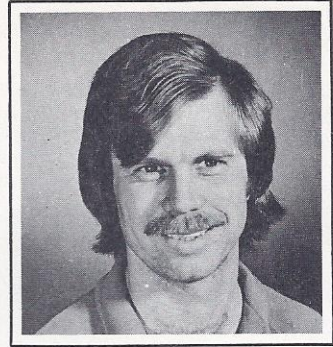
44 Magnum Pistol, pearl handle, Chrome plated. Contact Jeff Bumpus, Department 3.

Male to share apartment. Expenses \$145.00 split. Private Swimming, air conditioned, a great place to live. Contact James Worley, Department 3.

1968 Chevy - Automatic. Contact Jim Bumpus, Department 3.

Good home for 9-month old Labradore Retriever. Needs lots of room to run. See Jan Gregory, Ext. 266.

congratulations



Roger Racster, Department 3, who received a Bachelor of Science Degree from I.S.U.E. in December, 1973.

Ronnie Lunceford, Department 3, who is planning to be married on February 9th. "Lots of Luck in the future"! From everyone in Departments 3 and 5B.

SAFETY RECORD

STOP ACCIDENTS - REDUCE COSTS

OUR ACCIDENT RATE IN THE PLANT IS UP 60% OVER LAST YEAR. BEGINNING NEXT MONTH WE ARE GOING TO START PUBLISHING A SCOREBOARD SHOWING TOTAL NUMBER OF ACCIDENTS BY DEPARTMENT AND NUMBER OF LOST TIME DAYS.

IT IS OUR HOPE THAT EACH AND EVERY HAHN EMPLOYEE WILL MAKE A CONCENTRATED EFFORT TO USE ALL SAFETY EQUIPMENT AND PERFORM WORK IN A SAFE MANNER.

(In these days of unrelieved foreboding and gloomy news, all of us in this country could do with a little bucking up.

It isn't often that we get a chance to see ourselves as a neighbor sees us and be cheered by the image.

Some time ago Gordon Sinclair, the Canadian radio and TV commentator, broadcast an editorial from Toronto. Any number of people in this country heard it or have since read it, as it has been widely reprinted in newspapers in the U.S. It was inserted in the "Congressional Record" and became the subject of many editorials.

Mr. Sinclair's commentary makes especially heartening reading right now. For the benefit of those who have missed it, excerpts are presented here)

This Canadian thinks it is time to speak up for the Americans as the most generous and possibly least appreciated people on all the earth...

Germany, Japan and, to a lesser extent, Britain and Italy were lifted out of the debris of war by Americans who poured in billions of dollars and forgave other billions in debts. None of these countries is today paying even the interest on its remaining debts to the United States.

When the franc was in danger of collapsing in 1956, it was the Americans who propped it up, and their reward was to be insulted and swindled on the streets of Paris.

...I was there. I saw it.

When distant cities are hit by earthquakes, it is the United States that hurries in to help. This spring, 59 American communities were flattened by tornadoes. Nobody helped!

The Marshall Plan and the Truman Policy pumped billions upon billions of dollars into discouraged countries. Now newspapers in those countries are writing about the decadent and warmongering Americans.

I'd like to see just one of those countries that is gloating of erosion of the United States dollar build its own airplanes.

...Come on, let's hear it!

Does any other country in the world have a plane to equal the Boeing Jumbo Jet, the Lockheed Tristar or the Douglas 10?

If so, why don't they fly them? Why do all the international lines except Russia fly American planes.

Why does no other land on earth even consider putting a man or woman on the moon? You talk about Japanese technocracy, and you get radios. You talk about German technocracy, and you get automobiles.

You talk about American technocracy, and you find men on the moon-not once but several times-and safely home again.

You talk about scandals, and Americans put theirs right in the store window for everybody to look at.

Even their draft-dodgers are not pursued and hounded. They are here on our streets and most of them-unless they are breaking Canadian laws-are getting American dollars from Ma and Pa at home to spend here...

When the railways of France, Germany and India were breaking down through age, it was the Americans who rebuilt them. But when the Pennsylvania Railroad and New York Central went broke, nobody loaned them an old caboose. Both are still broke.

I can name you 5,000 times when the Americans raced to the help of other people in trouble. Can you name me even once when someone else raced to the Americans in trouble?

I don't think there was outside help even during the San Francisco earthquake.

Our neighbors have faced it alone, and I'm one Canadian who is dammed tired of hearing them kicked around.

They will come out of this thing with their flag high. And when they do, they are entitled to thumb their nose at the lands that are gloating over their present trouble.

I hope Canada is not one of these.