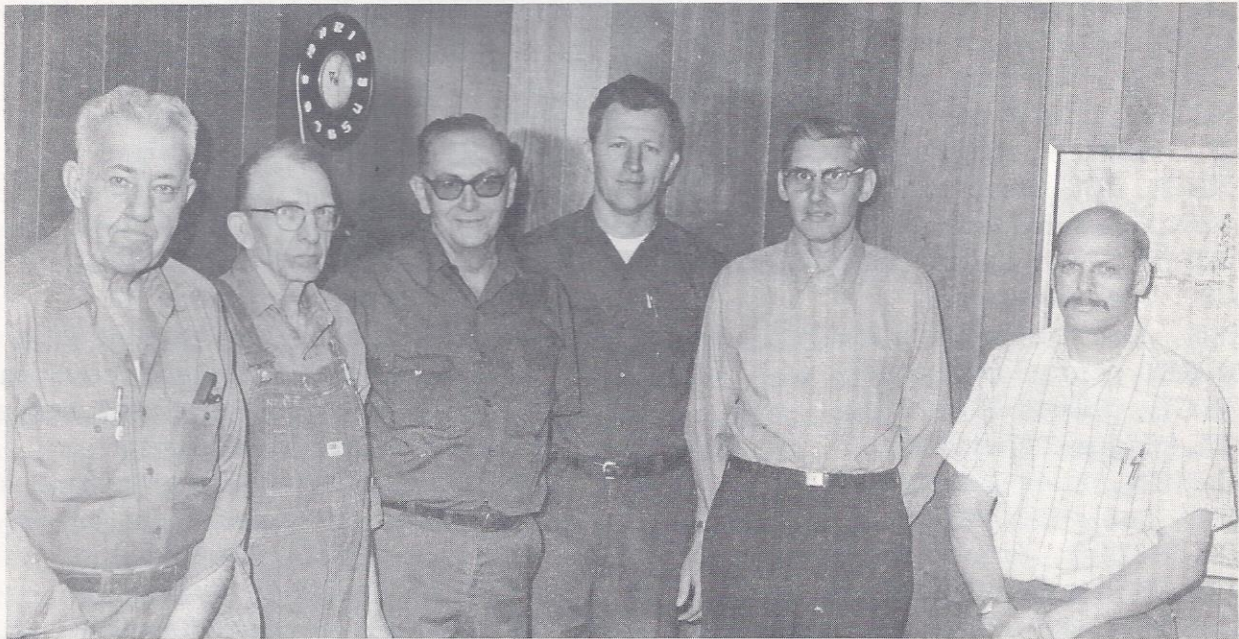


HAHN HI-SPOTS

Volume 1, No. 13
May 15, 1972



Service Anniversaries



On May 3, 1972, Jack and Lloyd Hahn along with other members of management presented Service Awards to employees who have given 15 and 20 years of service to the Company and expressed appreciation for the support and loyalty these employees have displayed over the years. Pictured above from left to right are: Mr. Wallace Bowling of Department 2, 15 years; Mr. William Christmas of Department 2, 15 years; Mr. Al Belangee of Department 30-31, 20 years; Mr. James Donner, Department 22, 15 years; Mr. Charles Eichele of Engineering, 20 years; and Mr. James Wolf of Department 32-33-35, 20 years.

Service Awards were also presented by management to employees who have been with the Company for 10 and 5 years, as follows:

10 YEARS OF SERVICE

ADAMS, Margaret-Comm Sales
BESHEARS, Walt-Production Supt.
GERLING, Emil-Dept 6B
GOAD, Bernie-Dept 30-31
GREEN, Clyde-Dept 23
GRIDER, Pete-Dept 3

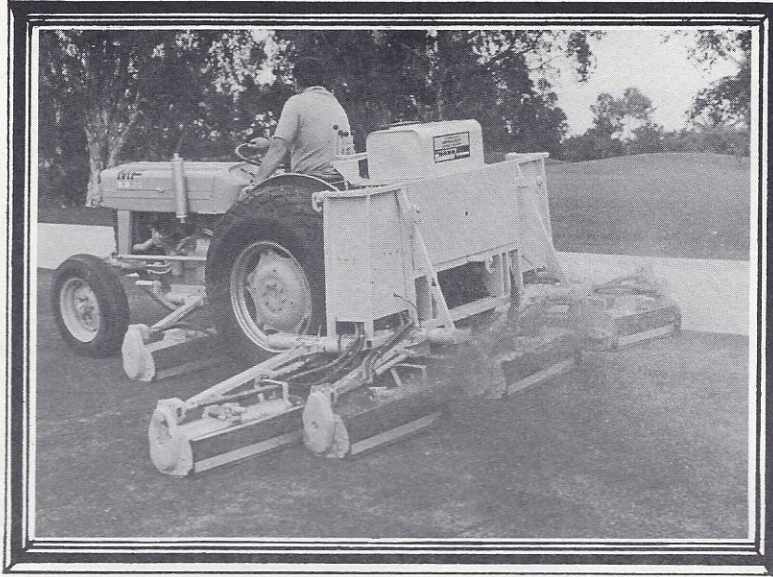
HETHERINGTON, Herb, I.E.
HERMAN, Clarence-Dept 1
HIGGINS, Jim-Dept 2
NEUMANN, Tony-Foreman
RAVEN, Ed, Dept 36
SCHMITZ, Lloyd-Dept 23

Service Awards

5 YEARS OF SERVICE

ADAMSON, Tom-Department 3
BASS, Tom-Department 3
BEALS, Aaron-Department 7
BENTON, Ken-Department 21
BERGLUND, Ron-Department 21
BESHEARS, Lawrence-Dept 6A
BLAIR, Jerome-Department 22
BOERNER, Art-Department 6C
BOYKEN, Gus-Department 7
CRABTREE, Ivan-Department 21
DAVIS, Don-Department 3
DEKEN, Don-Department 32-33-35
DEMPSEY, Aaron-Department 5A
DIETSCH, Eileen-Blue Print
DIETZ, Eddie-Department 7
EAGLESON, Russ-Graphics
ERNST, Larry-Department 4
FAULKENBURG, Ernest-Driver
FAUST, William-Industrial Eng.
FULKERSON, Ray-Department 21
GRAVES, Sam-Department 7
GREENWELL, Don-Department 1
HALL, Troy-Department 6B
HANES, Judson-Department 1
HARRIS, James-Department 7
HEAD, Martin-Department 6B
HEWIG, Harold-Department 2
HOLDER, Oliver-Department 1
JOURDAN, Ralph-Ag Sales
JUNKER, Howard-Department 6B
KEMPF, John-Department 5A
KISSEL, Oscar-Department 21
KLEINHANS, August-Department 23
KRUG, Noel-Department 1
LINDSEY, Doris-Graphics
MANGER, Michael-Department 7
MARKET, Paul-Engineering
MARTIN, Ron-Truck Driver
MATTHEWS, Ken-Department 7
MAUZY, James-Department 6B
MAYVILLE, William-Department 2
MILLER, Malcolm-Department 2
MURPHY, Art-Foreman
NIENABER, Harris-Industrial Eng.
NORMAN, Jerry-Department 2
PANCAKE, William-Department 2
PARROTT, Ray-Truck Driver
PFINGSTON, Harry-Foreman
POWELL, Clarence-Department 1
QUICK, Clarence-Department 30-31
RANBURGER, Barry-Department 7
RAVEN, Bob-Department 5B
REDMAN, Jesse-Department 21
RETTIG, Oliver-Maintenance Foreman
RILEY, Michael-Commercial Sales
SCHELE, Charles-Foreman
SCHELLER, James-Department 3
SCHMITT, Gil-Department 32-33-35
SEIB, Gerald-Department 1
SHEILS, Chuck-Ag Sales
SIMMONS, Joe-Department 21
SMITH, Hershel-Department 1
SPALDING, Arnold-Department 21
SPALDING, William-Department 21
STARKS, Leonard-Department 4
STATELER, Frances-Engineering
STONE, Barry-Department 22
STONE, Jackie-Department 5A
STOUT, Charles-Department 6A
SUTTON, Gordon-Truck Driver
TEPOOL, Richard-Department 7
THOMAS, Ray-Department 36
TIMMONS, Steve-Department 23
TOOLEY, Charlie-Department 23
TRAMIL, Carl-Department 21
WATTS, Allen-Ag Sales
WERNER, Al-Department 25
WILKINSON, Roger-Department 7
WILSON, Eugene-Department 1
WILSON, Robert-Department 6C

HAHN SALE AGREEMENT WITH RANSOMES SIMS & JEFFERIES (IPSWICH, ENGLAND)



We were originally approached by Ransomes because of their interest in importing our commercial equipment into Europe. After we talked with them, we realized that it might be good for us to sell their equipment in the United States. They have a line of equipment large enough for mowing fairways whereas our equipment is used principally for mowing, verticutting and aerifying golf greens. We felt that by incorporating some of the Ransomes products into our line we would have a more complete line of golf course equipment.

Since some of their units run as high as \$7,000, we did not have the money to promote their equipment so we asked them if they would be interested in making an investment in our Company which would help us financially. They agreed to this and we received funds from them which were used to pay off a note to Kearney-National. Because we paid the note much earlier than Kearney expected, we were able to close the note for an amount much less than the face amount and consequently will realize considerable cost savings in interest over the next few years.

What does this mean to our Company? We now have nearly a full line of golf equipment. Last year at the annual golf equipment show Toro and Jacobsen completely dominated the show but this year the Hahn/Ransomes equipment was the big talk of the show as we now compete with them in almost every category. We will not make as much profit on the Ransomes equipment we sell as we do on our own but it will aid us in getting onto golf courses and selling our greensmowers and other equipment as we have never sold before! Ransomes is internationally known for producing fine quality equipment and having their line associated with ours will add a great deal of prestige (and Sales\$\$\$) to our already well known line.

Pictured above is their 5-7 Gang Unit which we tested in Florida. It performs beautifully. We are very excited about this relationship with Ransomes and feel it will be very beneficial to us all.

CHRIST J. HAHN MEMORIAL SCHOLARSHIP AWARD



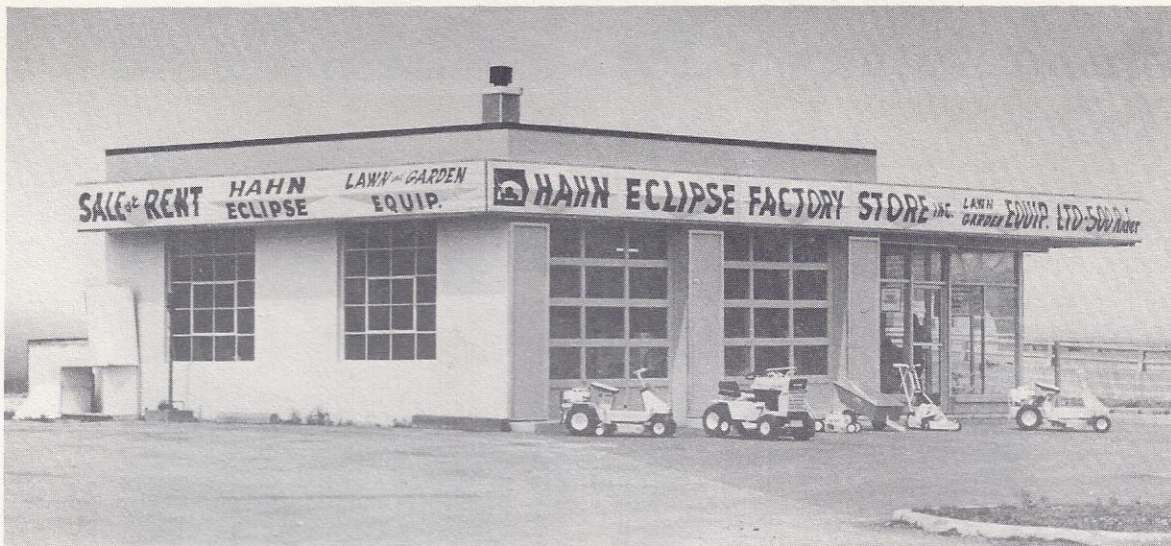
Pictured above is Mrs. Christ J. Hahn and Mr. Jeffrey Gore. Jeff is the 1972 recipient of the Christ J. Hahn Memorial Scholarship which is awarded annually to the son or daughter of a Hahn, Inc. employee. The recipient is chosen by the Committee of Student Aid & Counselling which is made up of five outstanding Evansville residents. The scholarship is awarded based on the applicant's scholastic achievement and promise as well as personal qualities such as character and leadership ability. Mrs. Hahn presented the scholarship to Jeff at a luncheon held in his honor on May 3, 1972.

Jeff, son of John, is a senior at North High School and ranks 40 out of a class of 569. He was recently made a member of the National Honor Society. Academic ability is only one of the many outstanding qualities that this fine young man possesses. In the February issue of Hahn Hi-Spots we read of the many honors bestowed upon Jeff in 1971. He was recognized by the United Press International Coaches All State First Team, Associated Press All State Team, Evansville Courier All City Team, Sunday Courier & Press All City Team, Sportscasters All City Team; he was the Kiwanis Award winner for North High School and won the North High team trophy for the outstanding lineman as well as other team awards.

Jeff plans to attend college and major in the Life Sciences. He is vitally interested in life, people and our environment and will certainly make a worthwhile contribution to the college he attends.

CONGRATULATIONS, JEFF!!!

"HAHN-ECLIPSE FACTORY STORE"



A Retail Factory Store has been established at Diamond Avenue and Highway 41 North. Mr. Ray Walker is manager and Mr. Jerry Freund does the service and repair work. The store is operating under the direction of a management team; Leamon Williams, Chairman, Carroll Herrenbruck, Clarence Owens and Marvin Heseman.

An advertising program has been set up with television, radio, and local newspapers. By having our own retail outlet we can justify more advertising which will help us and our dealers sell more Hahn products in the tri-state area. The full line of Hahn-Eclipse equipment is on display and all service and repair work will be performed there.

In the future we will not sell equipment at the factory. Our products can be purchased at the store. This includes the discount sales to employees and anyone not familiar with the Employee Discount Program should contact your supervisor for an explanation.

We are proud when our employees use our own equipment. Let's talk up the store to our friends and neighbors!!!

EMPLOYEE OF MONTH

On January 11, 1972, Marion Haley was elected to the office of Oriental Guide of Hadi Shrine Temple. He served for six years as an appointive officer but this is his first elected office, and the first step toward the progression in becoming Potentate of Hadi Shrine Temple.

Marion has worked hard for the Shrine participating in the Circus and helping obtain two camels for Evansville Zoo.

Marion asked us to remind Hahn employees to contact him regarding anyone 15 yrs. or younger needing orthopedic help who cannot afford it.

CONGRATULATIONS, MARION!

Introducing...



We are pleased to introduce Mr. Bob Zollinger as Director of Personnel and Industrial Relations. Many of you already know Bob as he has been with the Company for several weeks now. He is a member of staff and reports directly to Mr. Jack Hahn.

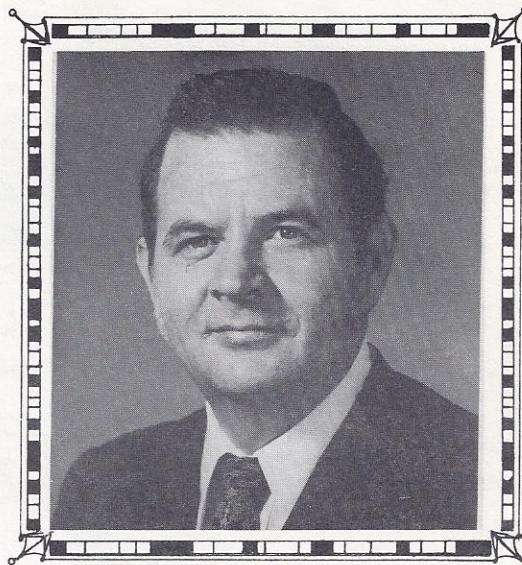
Bob will be responsible for overall supervision of Personnel & Industrial Relations. Reporting to him will be Mrs. Bernice Canterbury, Mrs. Rose Roehm, Mrs. Dorothy Detroy and the Plant Security Guard Force.

Bob is an Indiana native and graduated from Tri-State College in Angola. He was formerly in Muncie with General Cable Corporation. His family is still living in Muncie but they have bought a home here and plan to move soon.

Join us in welcoming Bob to Hahn, Inc.

EDITOR'S NOTE...

News items are appreciated at any time for the Hahn Hi-Spots. Any articles pertaining to you, your family, or the Company will be welcomed. Call us at 231.



Mr. James W. Riney recently came with our Company as Supervisor of Inventory Control in charge of ordering and maintaining control over all raw and finished materials and service parts. He reports to Mr. Ken R. Hahn.

Jim was formerly with Bucyrus Erie as Inventory Control Manager. He is an Evansville native and a graduate of Reitz High School. He attended the University of Evansville studying Business Administration.

We are glad to have Jim aboard.



IN THE HOSPITAL



Booker Pauley, Press Shop (St. Mary's)
Herb Hetherington, Ind. Eng. (Deaconess)
Oliver Rettig, Maintenance Foreman (Deac.)
Billy Barnes (Son of Art), Welborn Clinic

LET'S SEND CARDS, VISIT OR CALL.

"THE QUIET AMERICAN"

That is what the British called him. They watched with considerable interest as he quietly drove his yellow monster upon the green and proceeded to cut one of the roughest greens in the history of golf. That green had already put Toro out of commission but it couldn't stop our Greensmower. He further fascinated them with the quick change to verticut reels which removed thatch from the greens of St. Andrews and Royal Burgess, two of the oldest and most famous golf courses in the world.

Of course, all good demonstrations are capped off with the writing of a firm order and darts and beer at the local pub. Although darts is a favorite sport of the British, Vollie Carr, our Service Manager in the Commercial Division, known in England as "The Quiet American", gave them surprising competition.

Upon Vollie's return to the states we were faced with the task of re-educating him to our "Good Old American Ways"! He gave us some difficulty at first, complaining that our vending machines didn't offer tea and crumpets! We quickly resolved that by investing in a small teapot and a dozen English Muffins. Surely he will be back to normal soon.

MEMORIAL DAY HOLIDAY

The plant and office will be closed on MAY 29th MEMORIAL DAY. We want to take this opportunity to ask you to DRIVE DEFENSIVELY...watch the other guy. We want you back safe and sound on the 30th. If you plan on taking a trip over the weekend, check your automobile to make certain that it is in good running condition. Eliminate any possible risks before starting the trip.



HAHN BAD GUYS...WHERE ARE YOU?

Surely we can stop for a few minutes to think about ideas which would save costs, make our jobs easier or make someone else's job easier...We want your ideas no matter how wild or far out!!

The suggestion boxes containing slips are located in the plant and office lunchrooms. If these slips are not large enough for your suggestion, then attach a sheet to them. We KNOW that you have ideas. Please write them down and submit them.

We need your suggestions about:

- (1) Inventory (Coming Soon)
- (2) Work Processing
- (3) Materials
- (4) Layout, (Plant & Office)
- (5) Paper Processing
- (6) Scrap Reduction
- (7) Quality Control
- (8) Or Any Other Area...

At 12 noon, the mad rush for exits is a very healthy sign, even though it makes a business establishment look like a bee hive. By healthy, I mean, a change of scenery, some kind of nourishment, and good conversation for a brief interlude. All this contributes to the mental and physical well-being of any individual.

How do you spend your lunch hour?

Here are a few observations I have made. This is not intended as criticism, merely a description of lunch activities.

The weight watchers stand in a corridor and drink Metrecal, then rush up-town or to a shopping center to make a purchase or pay a bill. Usually they drive. This lunch hour can't really be criticized, because the person benefits by vigorous walking, a change of environment, and usually will have conversation not relating to his job and can return to his work area definitely refreshed. Breathless, maybe, but refreshed.

Next, the secretary has had her ups and downs all morning, but at noon, she closes the drawers, pulls out her Thermos and very quietly has some kind of nourishment. Not bad, but she could benefit by a walk out-of-doors for 15 to 20 minutes. Then returning to the lounge for repair of make-up and hair-do. She might be much more productive during the afternoon.

One kind of lunch break that really worries me, is the person that day after day, week after week, stays at his desk, head bent, seldom moving from his chair; constantly working and concentrating on

whatever moves across the desk. This person, on lunch break, opens a drawer, pulls out a brown paper sack, stays at the same desk to eat, and continues at the same desk until it is time to go home.

This is not good from a health standpoint.

First, sitting so long in one position causes poor posture, poor circulation in the lower extremities and contributes to dullsville. One of the most common causes of varicose veins and hemorrhoids is prolonged sitting.

Second, every person should drink at least two glasses of water in the morning and another two glasses in the afternoon. The body needs this amount of fluid to carry on proper digestion and elimination processes. This amount of water should be in addition to the coffee you drink. Drinking water gets you away from that desk for a brief interval, too.

Last, frequent changes in your field of vision help to rest your eyes. If you are working closely with figures, it helps rest your eyes to look at some object at a distance for a minute or two. Then return to your close work. This is especially good for the seamstress and bookkeepers.

My final comment is not particularly related to health, but does pertain to lunch hour routine. I find it very delightful to spend my lunch hour in the company of persons I do not see during my working hours. And most important, I especially enjoy all the conversation that goes on, when it does NOT dwell on what's going on at work.