



# Hahn HI-SPOTS



## Thanksgiving Greetings

Volume 1, No. 15  
November 22, 1972



The Hahn Greens Management System won first prize for excellence of engineering design of all power driven equipment shown at a recent institute of Groundsmanship International Exhibition in London. Jim Keller was in England when the award was presented (pictured above center). The product is being marketed overseas by Ransomes under the name Ransomes-Hahn and Hahn is marketing Ransomes products in the USA under the name Hahn-Ransomes.

Pictured with Jim are two gentlemen from Ransomes. Second from left is Mr. F.G. Catchpole, Marketing Manager of their Grass Machinery Division and on the far right is Mr. P.L. Johnson, Director of

Marketing of Grass Machinery & Trucks.

We are honored to have received such an award and certainly owe a great deal of recognition and appreciation equally to Sales, Engineering and Manufacturing for perfecting and building such a fine product for Hahn, Inc.

The sales potential of this product is continually increasing. Walt Dickinson is projecting that Hahn will have a substantial increase in sales of tournament triplex management systems this coming year.





Silver "Jefferson Cups" were presented as a special gift to the Turf Products staff by the entire Turf Distributor Organization

The 1972 National Distributor meeting of the Turf Products Division was held Oct 3rd thru Oct 6th at the Executive Inn. There were about 115 persons attending representing 35 distributors from the USA, England and Canada.

The "Hahn/Ransomes Crew" put together a very enthusiastic meeting consisting of sales information, product demonstrations and service clinics for distributor service personnel. Product demonstrations were held at Clearcrest Country Club and service clinics were held at the Rural 4-H Center.

The Awards Banquet was held on "Hahn's Magnificent Ship Jubilee" October 4th and awards were presented as follows..

#### NATIONAL AWARDS

O J Company received the award for being top Tournament Triplex

distributor for the 1971-72 year. O J Company is located in Canada.

Pen Gro Sales of San Francisco, was given the award for top Hahn Ransomes Versa Cut distributor of the year.

TIECO of Birmingham, Alabama, was given award for Top Sales Volume.

#### STAFF AWARDS

Harry Dawson, Turf Products Regional Sales Manager, was given the award for exceeding his sales quotas for the year.

#### REGIONAL AWARDS

Many regional awards were presented to the Turf distributors by Regional Sales Managers, Mike Eason, Harry Dawson, Mike Riley and Wade Stith.





Ralph Jourdan, Ag Products Regional Sales Manager receiving award for having top sales volume of the year from the Ag Products Marketing Manager, Ken Bradfield

The 1972 National Ag Spray Center Meeting was held in Evansville at the Executive Inn on the 21st and 22nd of October. Approximately 85 persons were in attendance representing 40 distributors in the USA and Canada.

Great enthusiasm was generated at the meeting and as a result, over three quarters of a million dollars in orders were written during the meeting.

Mr. Forrest Lytle of Forrest Lytle & Sons, Cincinnati, Ohio, and Mr. Lyle Van Horn of Van Horn Hybrids, Cerro Gordo, Illinois, presented Lloyd and Jack Hahn awards for their outstanding service and contribution to the Agricultural industry for the past 25 years.

Sales awards and staff awards were presented at the awards banquet on October 22nd.

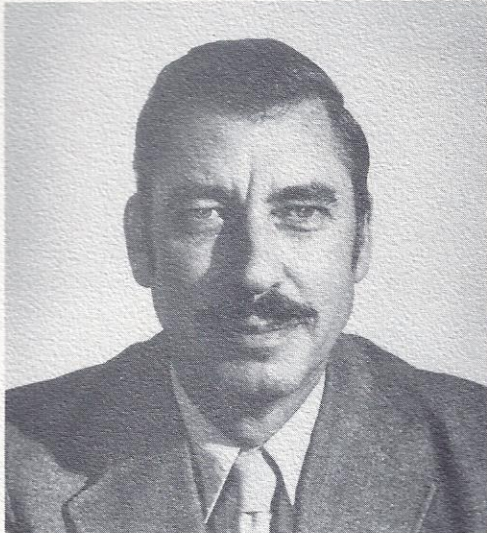
RALPH JOURDAN, pictured above, received the award for being the top volume Regional Sales Manager in the Ag Division of the year.

ALLAN WATTS, received the award for having the highest percentage increase in sales volume for the year.

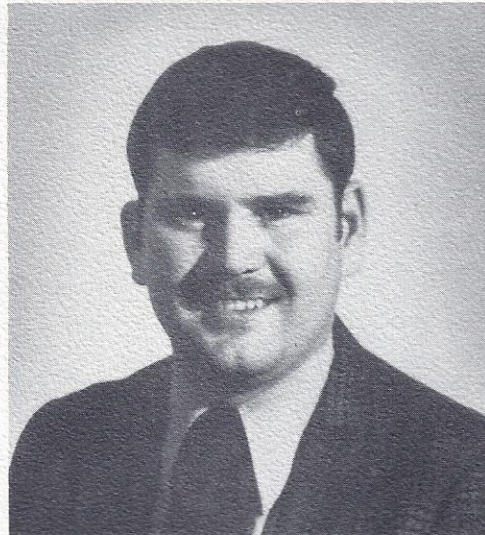
AG SUPPLY COMPANY, Hahn Spray Center located in Hopkinsville, Kentucky, was awarded top volume Hahn Spray Center of the year. The award was presented to Mr. Ken Smith and Mr. Berl Shimel, who are co-owners.



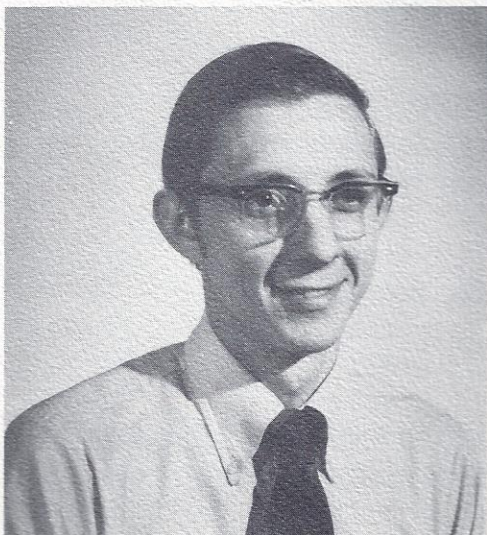
 **Familiar Faces**   
**in new places**



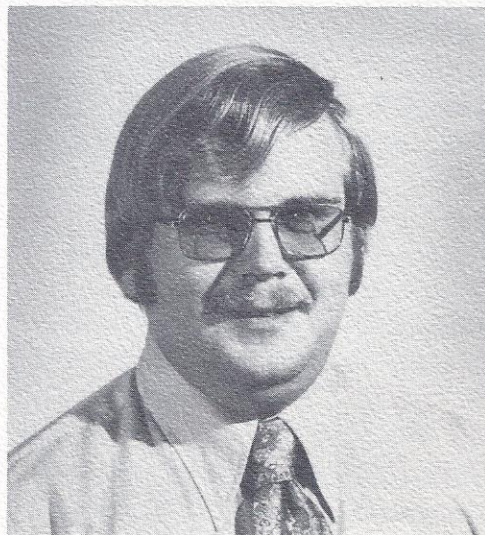
Gene Burch, Formerly in the position of Buyer-Purchasing Expediter, has been promoted to Buyer, reporting to Bob Werne, Purchasing Manager. Gene has been with the Company since November '64.



Bob Cobb, formerly a Scheduler has been promoted to the position of Purchasing Expediter reporting to Bob Werne, Purchasing Manager. Bob has been with the Company since July '66.

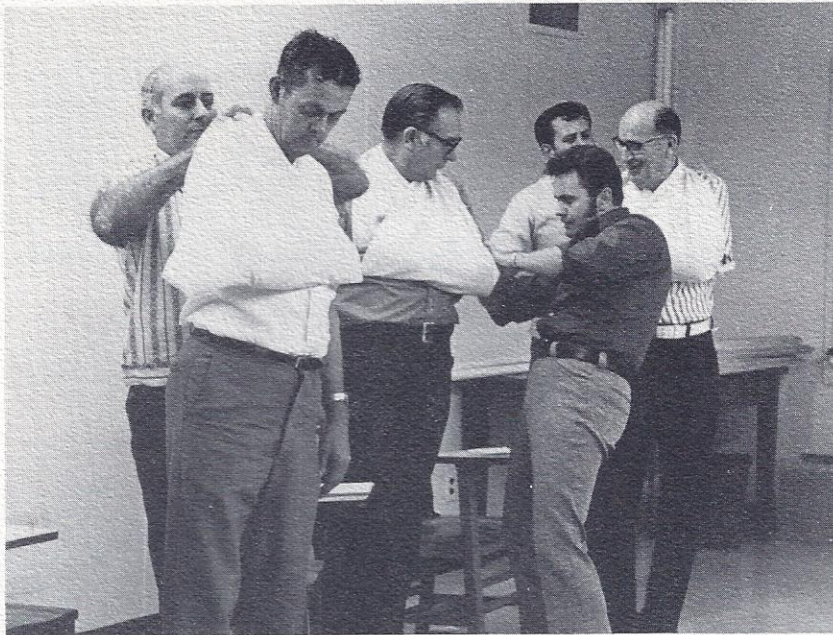


Gerald Tiecken, formerly an Expediter has been promoted to the position of Foreman in the Paint Department reporting to Art Barnes, Production Superintendent. Gerald has been with the Company since December of '66.



Raymond Fulkerson, formerly a Fork Lift Operator has been promoted to the position of Foreman in Department #4, reporting to Walt Beshears, Production Superintendent. Ray has been with the Company since March of '67.





While working at the Indiana State Fair during vacation shutdown, Hahn employee, Jim Epley, Department #2, discovered an LTD-500 Rider and a Go-Boy on display and took time to get some photographs of them to bring home. The rider was displayed by C & H Tractor Sales, a dealer from Indianapolis and the Go-Boy was displayed by Pigg Equipment Company of Greenfield, Indiana. Hahn is always appreciative when our employees show their interest and pride in our company. Thank you, Jim.

A First Aid Training Course was given by our Industrial Nurse, Rosie Roehm to the Manufacturing Supervisory personnel in October and November. All of our Foremen and several others from the Shipping, Scheduling, and Materials organizations attended this training course and ALL passed with flying colors! The lowest score made throughout the training course was 89% and that is very good. Congratulations to the participants and the "Instructor".

#### NEW EMPLOYEES . . .

Several new employees have joined us in the past few months in the plant and office. We would like to extend a warm welcome to all Hahn new comers, and encourage you to participate in our company activities.

#### PLANT & OFFICE THANKSGIVING SHUTDOWN

The plant and office will be shut down for the Thanksgiving Holiday November 23rd and 24th and will resume normal operation with third shift beginning 11:00 P.M. Sunday, November 26th and office work resuming Monday, November 27th.

#### CHRISTMAS DANCE

Don't forget to make your reservations for the H.E.A. Christmas Dance to be held December 2nd at the Civic Center Gold Room from 9:00 P.M. to 1:00 A.M. Your reservations must be made by November 29th.

#### CHRISTMAS HOLIDAY SHUTDOWN

The plant and office will be shut down December 25th and 26th with third shift resuming at 11:00 p.m. on Tuesday, December 26th and office resuming work on December 27th.



Merry Christmas  
Happy New Year

